



# LABORATORY ECONOMICS BIOPSY CLIENT FINDER



**ORDER  
TODAY!**

*We will immediately e-mail you an Excel spreadsheet with the user-friendly Biopsy Client Finder.*

Laboratory Economics is offering a database of 50,000+ specialty physicians and ambulatory surgery centers that perform biopsies that lead to pathology referrals. The database includes annual Medicare Part B biopsy volumes for 2019 plus estimated overall biopsy volumes for each provider for 2021. The database comes in easy-to-use and searchable Excel spreadsheets. It includes detailed biopsy volume figures for five key specialty physician categories, including Breast Cancer (4,000+ providers), Dermatology (18,000+ providers), FNA Biopsies (3,900+ providers), Gastroenterology/Colorectal (20,000+ providers), Urology/Prostate (5,500+ providers) and Lung (2,000+ providers).

**THE DATA IS PRESENTED IN A USER-FRIENDLY EXCEL SPREADSHEET AND INCLUDES:**

- National Provider Identifier (NPI)
- Provider Name
- Address
- Specialty (Breast, Dermatology, FNA Biopsies, Gastro/Colorectal, Lung and Urology/Prostate)
- Specific Annual Medicare Biopsy Volume by CPT Code (2019)
- Overall Annual Biopsy Volume Estimates (2021)

**CONDENSED SAMPLE DATA FOR GASTROENTEROLOGY-COLORECTAL BIOPSIES:**

Provider Name	Address	City/State	Zip	Medicare Volume EGD Biopsy CPT 43239	Medicare Volume Sigmoidoscopy with biopsy CPT 45331	Medicare Volume Colonoscopy with Biopsy CPT 45380	Total Annual Medicare Biopsy Volume	Overall Annual Biopsy Volume Low Estimate	Overall Annual Biopsy Volume High Estimate
Wilmington Gastroenterology Endo Ctr	5115 Oleander Drive	Wilmington, NC	28403	789	76	1,081	1,946	5,838	9,730
Dearborn Surgery Center	18100 Oakwood Blvd	Dearborn, MI	48124	809	0	1,116	1,925	5,775	9,625
Medstar Medical Group - Southern Maryland LLC	24035 Three Notch Rd	Hollywood, MD	20636	1,048	0	865	1,913	5,739	9,565
Fresno CA Endoscopy ASC	7055 N Fresno St	Fresno, CA	93720	954	0	954	1,908	5,724	9,540
Alonzo Williams, MD	8908 Kanis Road	Little Rock, AR	72205	919	0	494	1,413	4,239	7,065
Nehme Gabriel, MD	822 Perkins St	Leesburg, FL	34748	714	12	538	1,264	3,792	6,320
Stephen Kirkpatrick, MD	3400 SE Frank Phillips Blvd	Bartlesville, OK	74006	607	0	532	1,139	3,417	5,695
Vinod Thakkar, MD	3581 S Highlands Ave	Sebring, FL	33870	588	0	534	1,122	3,366	5,610

**PROVIDE YOUR SALES REPS WITH THE DATA THEY NEED TO SUCCEED!**

- Data for all 50 states and Puerto Rico
- Find new biopsy referral clients to grow your sales
- Create targeted lists by location or specialty to focus on your best opportunities
- Identify underserved markets for geographic expansion
- Save time and money by using accurate, complete and consistent data

**PURCHASE COMPLETE BIOPSY CLIENT FINDER**

YES! Please send me the Biopsy Client Finder with 50,000+ providers performing biopsies in the United States and Puerto Rico for \$695.

This database includes all providers generating outpatient biopsies for Breast, Dermatology, FNA Biopsies, Gastro/Colorectal, Lung and Urology/Prostate.

Check enclosed (Payable to Laboratory Economics)

Charge my:

MC Amex Visa **(circle one)**

Cardholder's name \_\_\_\_\_

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Expiration Date \_\_\_\_\_ Security Code \_\_\_\_\_

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**Four Easy Ways To Order:**

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