

BRAND NEW FROM LABORATORY ECONOMICS: Hospital Outreach Laboratory Database

LABORATORY ECONOMICS is offering a database of all 3,300+ U.S. hospitals with laboratory outreach programs. The database includes annual Medicare Part B fee-for-service clinical lab and anatomic pathology test volumes and payments data for all U.S. hospitals. The database comes in easy-to-use and searchable Excel spreadsheets. It includes detailed data for each hospital outreach laboratory from the smallest to the largest. As a bonus, this database also includes detailed information on more than 100 hospital-owned independent labs (e.g., Sonora Quest Labs, Northwell Health Labs, ACL Labs, Tricore Reference Labs, etc.).

The Data is Presented in a User-Friendly Excel Spreadsheet and Includes:

- Hospital Name
- Complete Address
- Health System Affiliation
- Hospital-Specific Annual Medicare Part B Clinical Laboratory Test Volume and Payments for Outreach (2021)
- Hospital-Specific Annual Medicare Part B Anatomic Pathology Test Volume and Payments for Outreach (2021)
- Overall Estimated Annual Clinical Lab & Anatomic Pathology Outreach Revenue by Hospital (2021)

Abbreviated Sample Data from Hospital Outreach Laboratory Database:

Hospital Name	System Affiliation	Total Staffed Beds	Total Medicare Part B Payments for Clinical Laboratory Outreach 2021	Total Medicare Part B Payments for Pathology Services Outreach 2021	Grand Total Medicare Part B Payments for Clinical Lab & Pathology 2021
Northwestern Medicine Central DuPage Hospital	Northwestern Medicine	395	\$15,595,338	\$505,376	\$16,100,714
The Cleveland Clinic Main Campus	Cleveland Clinic Health System	1,325	\$11,446,088	\$272,836	\$11,718,924
The University of Texas M. D. Anderson Cancer Ctr	University of Texas System	739	\$4,170,126	\$7,087,548	\$11,257,674
Northwestern Memorial Hospital	Northwestern Medicine	903	\$10,114,940	\$840,128	\$10,955,068
New York Presbyterian/Weill Cornell Medical Ctr	NY-Presbyterian Healthcare System	2,696	\$9,356,648	\$167,892	\$9,524,540
Stanford Hospital	Stanford Health Care	584	\$7,956,220	\$1,326,466	\$9,282,686
Carolinas Medical Center	Atrium Health	1,264	\$8,231,460	\$600,522	\$8,831,982
Massachusetts General Hospital	Mass General Brigham	1,019	\$6,386,093	\$1,488,806	\$7,874,899
Evanston Hospital	Northshore-Edward-Elmhurst Health	719	\$5,283,570	\$2,202,364	\$7,485,934
Hospital of the University of Pennsylvania	Penn Medicine	839	\$4,562,138	\$2,728,124	\$7,290,262

Get The Data You Need To Succeed!

- Data for hospitals in all 50 states and Puerto Rico
- Find new hospital outreach lab clients to grow your sales
- Create targeted lists by location or specialty to focus on your best opportunities
- Identify underserved markets for geographic expansion
- Target hospital outreach programs for partnerships and M&A opportunities
- Save time and money by using accurate, complete and consistent data
- Perfect for all vendors selling to hospital outreach labs (e.g., billing firms, reference labs, instrument and reagent vendors, consulting companies, etc.)

PURCHASE THE HOSPITAL OUTREACH LABORATORY DATABASE

YES! Please send me the Hospital Outreach Laboratory Database with 3,300+ hospital outreach labs plus 100+ hospital-owned independent labs in the United States for \$749

Charge my: Mastercard Amex Visa

Cardholder's name _____ Card # _____

Expiration Date _____ 3-Digit Security Code _____

Billing Address _____ City _____ State _____ Zip Code _____

Signature _____

Phone _____ E-Mail _____

FOUR EASY WAYS TO ORDER:

Mail to: Laboratory Economics, 195 Kingwood Park, Poughkeepsie, NY 12601

Fax Order: 845-463-0470

Phone Order: 845-463-0080

Web: www.laboratoryeconomics.com