



# LABORATORY ECONOMICS

## Toxicology Lab Database



**ORDER TODAY!**

We will immediately e-mail you an Excel spreadsheet with the user-friendly Tox Lab Database.

Laboratory Economics is offering a database of all 672 independent labs, 1,472 pain management physicians and 8,000+ other providers that perform definitive drug testing (G0480-G0483) and/or presumptive drug testing (80305-80307). The database includes annual Medicare Part B test volumes and allowed payments by test code for each provider. The database comes in easy-to-use and searchable Excel spreadsheets.

### THE DATA IS PRESENTED IN A USER-FRIENDLY EXCEL SPREADSHEET AND INCLUDES:

- National Provider Identifier (NPI)
- Provider Name & Complete Address
- Specific Annual Medicare Part B Test Volume by CPT Code for all Independent Labs, Pain Management Physicians and Other Providers (2020)
- Specific Annual Medicare Part B Allowed Payments by CPT Code for all Independent Labs, Pain Management Physicians and All Other Providers (2020)
- Overall Annual Toxicology Test Volume and Revenue Estimates for each Provider (2022)

### CONDENSED SAMPLE DATA FOR DEFINITIVE DRUG TESTING:

Laboratory Name	City/State	G0480 (Drug test def 1-7 classes)	G0481 (Drug test def 8-14 classes)	G0482 (Drug test def 15-21 classes)	G0483 (Drug test def 22+ classes)	Total Medicare Volume for Definitive Testing
Medical Tox Labs	Tampa, FL	3,396	1,315	728	7,360	12,799
Tribal Diagnostics	Oklahoma City, OK	1,938	1,623	4,740	635	8,936
Corona Pathology	Burbank, CA	0	0	0	11,644	11,644
Quest Diagnostics	Pittsburgh, PA	6,153	287	40	37	6,517
VPA PC	Troy, MI	2,121	3,418	459	0	5,998
Orchard Laboratories	West Bloomfield, MI	398	382	3,872	6,507	11,159
Nations Laboratory Services	Tecumseh, OK	0	0	0	10,973	10,973
Gravity Diagnostics	Covington, KY	1,078	1,935	2,290	1,129	6,432

### PROVIDE YOUR SALES REPS WITH THE DATA THEY NEED TO SUCCEED!

- Data for all 50 states and Puerto Rico
- Find pain management physicians and other providers who can become your lab clients
- Locate new toxicology lab clients to grow your sales
- Create targeted lists by location or specialty to focus on your best opportunities
- Identify underserved markets for geographic expansion
- Save time and money by using accurate, complete and consistent data

## PURCHASE THE TOXICOLOGY LAB DATABASE

**YES!** Please send me the Toxicology Lab Database with all independent labs, physicians and other providers billing Medicare for toxicology tests for \$399.

Check enclosed (*Payable to Laboratory Economics*)

Charge my: MC Amex Visa (**circle one**)

Cardholder's name \_\_\_\_\_

Card # \_\_\_\_\_

Expiration Date \_\_\_\_\_ Security Code \_\_\_\_\_

Signature \_\_\_\_\_

Billing address \_\_\_\_\_

Phone \_\_\_\_\_ Fax \_\_\_\_\_

E-mail address \_\_\_\_\_

## Four Easy Ways To Order:

**Mail to:** Laboratory Economics, 195 Kingwood Park, Poughkeepsie, NY 12601

**Fax Order:** 845-463-0470

**Phone Order:** 845-463-0080

**Web:** [www.laboratoryeconomics.com](http://www.laboratoryeconomics.com)