



LABORATORY ECONOMICS

NEXT-GEN SEQUENCING

DATABASE

Laboratory Economics is offering a database of all 221 independent labs, 205 hospitals and 13 pathologists and other providers that perform Next-Gen Sequencing for 30 CPT and PLA procedure codes (e.g., 81432, 81433, 81435, 81437, 81450, etc.). The database includes annual Medicare Part B test volumes and allowed payments by test code for each provider (for calendar-year 2021). The database comes in easy-to-use and searchable Excel spreadsheets.

THE DATA IS PRESENTED IN A USER-FRIENDLY EXCEL SPREADSHEET AND INCLUDES:

- National Provider Identifier (NPI)
- Provider Name & Complete Address
- Specific Annual Medicare Part B Test Volume for 30 NGS CPT Codes for all Independent Labs, Hospitals, Pathologists and Other Providers (2021)
- Specific Annual Medicare Part B Allowed Payments for 30 NGS CPT Codes for all Independent Labs, Hospitals, Pathologists and Other Providers (2021)
- Overall Annual Next-Gen Sequencing Test Volume and Revenue Estimates for each Provider (2022)

CONDENSED SAMPLE MEDICARE VOLUME DATA

Laboratory	Location	CPT 81435: Hereditary colon cancer disorders	CPT 81437: Hereditary neuroendocrine tumor disorders	CPT 81445: Targeted genomic sequence analysis panel	CPT 81450: Targeted genomic sequence analysis, 5-50 genes	CPT 81455: Targeted genomic sequence analysis, 50+ genes	CPT 81479: Unlisted molecular pathology procedure
Circulogene Theranostics	Homewood, AL	23	0	81	0	996	
Siparadigm LLC	Pine Brook, NJ	0	0	26	129	871	
Interpace Diagnostics	Pittsburgh, PA	0	0	0	0	507	2,300
Cairo Diagnostics	Woodcliff Lake, NJ	0	0	0	0	451	
NeoGenomics Laboratories	Fort Myers, FL	0	0	30	246	428	13
Tempus Labs Inc.	Chicago, IL	0	0	990	66	129	1,115
Johns Hopkins University	Baltimore, MD	0	0	0	0	93	0
University of Maryland Oncology Associates	Baltimore, MD	0	0	0	18	73	
Bernhardt Laboratories	Jacksonville, FL	0	0	0	0	58	

PROVIDE YOUR SALES REPS WITH THE DATA THEY NEED TO SUCCEED!

- Data for all 50 states and Puerto Rico
- Find NGS labs, hospitals and pathologists who can become your clients
- Locate new NGS lab clients to grow your sales
- Create targeted lists by location or specialty to focus on your best opportunities
- Identify underserved markets for geographic expansion
- Save time and money by using accurate, complete and consistent data

PURCHASE THE NEXT-GEN SEQUENCING DATABASE

YES! Please send me the NGS Lab Database with all independent labs, hospitals and physicians billing Medicare for NGS tests for \$550

Check enclosed (*Payable to Laboratory Economics*)

Charge my: MC Amex Visa (**circle one**)

Cardholder's name _____

Card # _____

Expiration Date _____ Security Code _____

Signature _____

Billing address _____

Phone _____ Fax _____

E-mail address _____

Four Easy Ways To Order:

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