

LABORATORY ECONOMICS DATABASE



We will immediately e-mail you an Excel spreadsheet with the user-friendly Biopsy Client Database.

aboratory Economics is offering a database of 58,000+ specialty physicians, hospitals and ambulatory surgery centers that perform biopsies that lead to pathology referrals. The database includes annual Medicare Part B biopsy volumes for 2021 plus estimated overall biopsy volumes for each provider for 2022. The database comes in easy-to-use and searchable Excel spreadsheets. It includes detailed biopsy volume figures for eight key specialty physician categories, including Bone Marrow (4,000+ providers), Breast Cancer (5,000+ providers), Cervix (700+ providers), Dermatology (19,000+ providers), FNA Biopsies (4,000+ providers), Gastroenterology/Colorectal (22,000+ providers), Urology/Prostate (5,000+ providers) and Lung (3,000+ providers).

THE DATA IS PRESENTED IN A USER-FRIENDLY EXCEL SPREADSHEET AND INCLUDES:

- National Provider Identifier (NPI)
- Provider Name
- Address
- Specialty (Bone Marrow, Breast, Cervix, Dermatology, FNA Biopsies, Gastro/Colorectal, Lung and Urology/Prostate)
- Specific Annual Medicare Biopsy Volume by CPT Code (2021)
- Overall Annual Biopsy Volume Estimates (2022)

CONDENSED SAMPLE DATA FOR BREAST BIOPSIES:

| Provider Name | Location | 2021 Medicare Volume: Breast Biopsy 1st lesion with stereotactic guidance: CPT 19081 | 2021 Medicare Volume: Breast Biopsy 1st lesion with ultrasound guidance: CPT 19083 | 2021 Medicare Volume: Breast Biopsy add'l lesion with ultrasound guidance: CPT 19084 | 2021 Total Annual Medicare Breast Biopsy Volume | Overall Annual Biopsy Volume: Low Estimate | Overall Annual Biopsy Volume: High Estimate |
|-------------------------------------|-----------------------|---|---|---|--|---|--|
| Eisenhower Medical Center | Rancho Mirage, CA | 213 | 291 | 48 | 552 | 1,656 | 3,312 |
| Baptist Medical Center Jacksonville | Jacksonville, FL | 122 | 206 | 38 | 366 | 1,098 | 2,196 |
| Mission Hospital | Asheville, NC | 98 | 187 | 18 | 303 | 909 | 1,818 |
| Centrum Surgery Center Ltd. | Greenwood Village, CO | 94 | 199 | 0 | 293 | 879 | 1,758 |
| The University of Kansas Hospital | Kansas City, KS | 106 | 154 | 14 | 274 | 822 | 1,644 |
| Azadeh Elmi, MD | San Diego, CA | 82 | 102 | 16 | 200 | 600 | 1,200 |
| Spartanburg Medical Center | Spartanburg, SC | 49 | 151 | 0 | 200 | 600 | 1,200 |
| Tidalhealth Surgery Center | Salisbury, MD | 70 | 122 | 0 | 192 | 576 | 1,152 |

PROVIDE YOUR SALES REPS WITH THE DATA THEY NEED TO SUCCEED!

- Data for all 50 states and Puerto Rico
- Find new biopsy referral clients to grow your sales
- Create targeted lists by location or specialty to focus on your best opportunities
- Identify underserved markets for geographic expansion
- Save time and money by using accurate, complete and consistent data

PURCHASE COMPLETE BIOPSY CLIENT DATABASE

| YES! Please send me the Biopsy Client Database with | | | |
|---|--|--|--|
| 58,000+ providers performing biopsies in the United States | | | |
| and Puerto Rico for \$745. | | | |
| This database includes all providers generating outpatient biopsies | | | |
| for Bone Marrow, Breast, Cervix, Dermatology, FNA Biopsies, | | | |

Gastro/Colorectal, Lung and Urology/Prostate.

Check enclosed (Payable to Laboratory Economics)

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MC Amex Visa (circle one) Four Easy Ways To Order:

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Mail to: Laboratory Economics, 195 Kingwood Park, Poughkeepsie, NY 12601

Fax Order: 845-463-0470

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