



# LABORATORY ECONOMICS

## NEXT-GEN SEQUENCING

### DATABASE

Laboratory Economics is offering a database of all 149 independent labs, 181 hospitals and 8 pathologists and other providers that perform Next-Gen Sequencing for 31 CPT and PLA procedure codes (e.g., 81432, 81433, 81435, 81437, 81450, etc.). The database includes annual Medicare Part B test volumes and allowed payments by test code for each provider (for calendar-year 2022). The database comes in easy-to-use and searchable Excel spreadsheets.

#### THE DATA IS PRESENTED IN A USER-FRIENDLY EXCEL SPREADSHEET AND INCLUDES:

- National Provider Identifier (NPI)
- Provider Name & Complete Address + Phone
- Specific Annual Medicare Part B Test Volume for 31 NGS CPT Codes for all Independent Labs, Hospitals, Pathologists and Other Providers (2022)
- Specific Annual Medicare Part B Allowed Payments for 31 NGS CPT Codes for all Independent Labs, Hospitals, Pathologists and Other Providers (2022)
- Overall Annual Next-Gen Sequencing Test Volume and Revenue Estimates for each Provider (2023)

#### CONDENSED SAMPLE MEDICARE VOLUME DATA

Laboratory	City	Telephone Number	CPT 81162: BRCA 1&2 Gene Full Sequence Dup/Del	CPT 81201: APC Gene Full Sequence	CPT 81212: BRCA1&2 185 & 5385 & 6174 Variants	CPT 81272: KIT Gene Targeted Sequence Analysis
Invitae Corporation	San Francisco, CA	(800) 436-3037	20,908	18	0	0
Myriad Genetics	Salt Lake City, UT	(801) 584-3600	11,664	0	115	0
Ambry Genetics Corp.	Aliso Viejo, CA	(949) 900-5500	1,899	0	0	0
LJMC Dept Pathology	New Hyde Park, NY	(718) 470-3073	784	0	0	0
Cliffside Labs LLC.	Monmouth, NJ	(609) 964-7620	742	818	0	0
Tempus Labs	Chicago, IL	(800) 739-4137	494	0	0	16
Hematopathology Assoc.	St Petersburg, FL	(727) 201-1890	446	1,188	0	515
Brookside Clinical Laboratory	Aston, PA	(610) 872-6466	401	965	0	0
New England Labs	Monroe, CT	(203) 880-9558	287	0	0	0

#### PROVIDE YOUR SALES REPS WITH THE DATA THEY NEED TO SUCCEED!

- Data for all 50 states and Puerto Rico
- Find NGS labs, hospitals and pathologists who can become your clients
- Locate new NGS lab clients to grow your sales
- Create targeted lists by location or specialty to focus on your best opportunities
- Identify underserved markets for geographic expansion
- Save time and money by using accurate, complete and consistent data

### PURCHASE THE NEXT-GEN SEQUENCING DATABASE

**YES!** Please send me the NGS Lab Database with all independent labs, hospitals and physicians billing Medicare for NGS tests for \$550

Check enclosed (*Payable to Laboratory Economics*)

Charge my: MC Amex Visa (**circle one**)

Cardholder's name \_\_\_\_\_

Card # \_\_\_\_\_

Expiration Date \_\_\_\_\_ Security Code \_\_\_\_\_

Signature \_\_\_\_\_

Billing address \_\_\_\_\_

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### Four Easy Ways To Order:

**Mail to:** Laboratory Economics, 195 Kingwood Park, Poughkeepsie, NY 12601  
**Fax Order:** 845-463-0470 **Phone Order:** 845-463-0080 **Web:** www.laboratoryeconomics.com