



# LABORATORY ECONOMICS Toxicology Lab Database



**ORDER  
TODAY!**

We will immediately e-mail you an Excel spreadsheet with the user-friendly Tox Lab Database.

Laboratory Economics is offering a database of all 626 independent labs, 776 pain management physicians and 10,000+ other providers that perform definitive drug testing (G0480-G0483) and/or presumptive drug testing (80305-80307). The database includes annual Medicare Part B test volumes and allowed payments by test code for each provider. The database comes in easy-to-use and searchable Excel spreadsheets.

**THE DATA IS PRESENTED IN A USER-FRIENDLY EXCEL SPREADSHEET AND INCLUDES:**

- National Provider Identifier (NPI)
- Provider Name & Complete Address
- Specific Annual Medicare Part B Test Volume by CPT Code for all Independent Labs, Pain Management Physicians and Other Providers (2022)
- Specific Annual Medicare Part B Allowed Payments by CPT Code for all Independent Labs, Pain Management Physicians and All Other Providers (2022)
- Overall Annual Toxicology Test Volume and Revenue Estimates for each Provider (2024)

**CONDENSED SAMPLE DATA FOR DEFINITIVE DRUG TESTING:**

| Laboratory Name             | City/State          | G0480<br>(Drug test<br>def 1-7<br>classes) | G0481<br>(Drug test<br>def 8-14<br>classes) | G0482<br>(Drug test<br>def 15-21<br>classes) | G0483<br>(Drug test<br>def 22+<br>classes) | Total<br>Medicare Volume<br>for Definitive<br>Testing |
|-----------------------------|---------------------|--|---|--|--|---|
| Medical Tox Labs            | Tampa, FL           | 3,396                                      | 1,315                                       | 728  | 7,360                                      | 12,799  |
| Tribal Diagnostics          | Oklahoma City, OK   | 1,938                                      | 1,623                                       | 4,740  | 635  | 8,936   |
| Corona Pathology            | Burbank, CA         | 0  | 0   | 0  | 11,644                                     | 11,644  |
| Quest Diagnostics           | Pittsburgh, PA      | 6,153                                      | 287   | 40   | 37   | 6,477   |
| VPA PC                      | Troy, MI            | 2,121                                      | 3,418                                       | 459  | 0  | 5,998   |
| Orchard Laboratories        | West Bloomfield, MI | 398  | 382   | 3,872  | 6,507                                      | 11,159  |
| Nations Laboratory Services | Tecumseh, OK        | 0  | 0   | 0  | 10,973                                     | 10,973  |
| Gravity Diagnostics         | Covington, KY       | 1,078                                      | 1,935                                       | 2,290  | 1,129                                      | 6,432   |

**PROVIDE YOUR SALES REPS WITH THE DATA THEY NEED TO SUCCEED!**

- Data for all 50 states and Puerto Rico
- Find pain management physicians and other providers who can become your lab clients
- Locate new toxicology lab clients to grow your sales
- Create targeted lists by location or specialty to focus on your best opportunities
- Identify underserved markets for geographic expansion
- Save time and money by using accurate, complete and consistent data

## PURCHASE THE TOXICOLOGY LAB DATABASE

**YES!** Please send me the Toxicology Lab Database with all independent labs, physicians and other providers billing Medicare for toxicology tests for \$399.

Check enclosed (*Payable to Laboratory Economics*)

Charge my: MC Amex Visa (**circle one**)

Cardholder's name \_\_\_\_\_

Card # \_\_\_\_\_

Expiration Date \_\_\_\_\_ Security Code \_\_\_\_\_

Signature \_\_\_\_\_

Billing address \_\_\_\_\_

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Phone \_\_\_\_\_ Fax \_\_\_\_\_

E-mail address \_\_\_\_\_

## Four Easy Ways To Order:

**Mail to:** Laboratory Economics, 195 Kingwood Park, Poughkeepsie, NY 12601

**Fax Order:** 845-463-0470

**Phone Order:** 845-463-0080

**Web:** [www.laboratoryeconomics.com](http://www.laboratoryeconomics.com)